

### SECTORS

Construction and Infrastructure
Telecommunications
Logistics, Commerce and Distribution
Private Security
NGO's

#### PTRACTICE AREAS

Labor Law
Corporate and Commercial Law
Immigration

Intellectual Property
Administrative Law

Universidad Católica Santa María la Antigua (Panamá), Bachelor in Law and Political Science, 2012.

Universidad Católica Santa María la Antigua (Panamá) LLM in Procedural Law. Cum Laude. 2013.

Universidad Pontifica de Comillas, ICADE, Madrid (Spain), Master in International Relations: Economy, Politics and Law, 2014.

Georgetown University (Washington, D.C.), International Relations Course, 2014

Universidad Latina of Panamá, Specialty in Labor Law, 2017.

Universidad Católica Santa María la Antigua (Panamá), LLM in Labor Law, 2020.

# LANGUAGES

Spanish

English

# BAR ADMISSIONS

Admitted to practice law in the Republic of Panama

# Jeannette Bravo

Partner Panama

PHONE: +507 2153215

EMAIL: jeannette.bravo@lovill.com

Jeannette Bravo has worked at LOVILL since 2013. She is Partner and leads the firm's Labor, Immigration, Administrative and Public Law practices in the firm. Her work at the firm also includes industrial property, public contracts and diversity and inclusion with special emphasis on serving multinational and internationally established companies.

She has more than 10 years of experience advising companies in the application of labor, regulatory and administrative standards, as well as advising on tax law, public contracts and administrative processes before government agents. She provides advice with standards required by companies listed in Fortune 500, to which she advises in the course of their operations, through multidisciplinary strategies.

Her efforts to promote diversity and inclusion-oriented initiatives for the firm and its clients have been recognized by international publications that highlight her as a "Future Leader" of diversity and inclusion in Panama. Jeannette is the firm's representative before the Gender Parity Initiative (IPG), a program led by the United Nations in collaboration with public authorities in Panama to promote gender parity in public and private workplaces.

She contributed to the international publication *Infrascope 2021/2022*, by Economist Impact and the IDB. Jeannette conducted interviews with authorities and experts, analyzed the PPP Law in Panama, and wrote part of the contributions of the Panama Chapter.

Jeannette is an active member of Movimiento Panamá Joven, a group of young professionals who seek to participate in advocacy spaces as members of civil society. Jeannette is the representative of Panamá Joven before the Anti-Corruption and Transparency Coalition, whose objective is to unite authorities and civil society groups to promote transparency.

She is part of the Latin American Network of Labor Lawyers, a network of legal specialists throughout the region where she acts as representative specialist for Panama.

She is a member of AXXION and part of the Board of Directors, where she works as the Director of the Book Club and participant in other projects that seek to create connections of value, equity and empowerment of women.

Active member of the National Bar Association, especially of the Labor and Migration Law Commissions. In addition, she is part of the Young Lawyers Delegation of the Panamanian Academy of Labor Law (APADETRA) and member of ASPADE, a non-profit association that leads debate clubs nationwide within the student's curriculum in alliances with other NGOs and government institutions.

Jeannette graduated from USMA, where she obtained her Bachelor's Degree in Law and Political Science. She has the following Titles and Master's Degrees: Master in International Relations: Economics, Law and Politics from the Universidad Pontificia de Comillas (ICADE) in Madrid, Spain (2014), Magister Cum Laude in Procedural Law from USMA (2015), Specialization in Labor Law from the Universidad Latina de Panamá (2017) and Master in Labor Law from USMA (2020).

Jeannette is admitted to practice law in Panama since 2012.



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# **RELEVANT CASES AND TRANSACTIONS**

Leads the legal advice to the Panamanian subsidiary of a Fortune 500 company dedicated to the production and sale of consumer products. The legal advice and assistance covers labor issues of their day to day, regulatory aspects for its operation in Panama and transit in the region, customs procedures, competition law, relationship with its clients and logistics agents which have included the negotiation of contractual terms up to the amount of seven figures.

Counseling the Panamanian subsidiary of a Fortune 500 consumer products company in an international commercial arbitration of an estimated thirteen (13) million dollars under the ICC Rules.

Labor due diligence, as well as advice on a compensation plan for actions to employees of a Panamanian company that provides cybersecurity services for its parent company in Spain to enter the stock market of that country.

Advice to a Costa Rican company in the possible purchase of a telecommunications company in Panama, as well as in its entry into the Panamanian market.

Representation of companies under the Special Regime of Multinational Companies Headquarters, among them, a leading company in the financial intermediation and transactions sector, as well as a Fortune 500 company of consumer products in everything related to establishing its headquarters of operations for the region in Panama, as well as advice in their day-to-day work, immigration, competition law, application of special regulations, trade agreements and investments.

Representation of an important family office in Panama for its operations, investments, commercial agreements, negotiations in different sectors and industries, including infrastructure, transportation, logistics, hotels, real estate and retail sales.

Labor counseling in their day-to-day life and negotiations with the union of the Panamanian subsidiary of the security agency of a prominent multinational company.

Assistance in the liquidation and labor termination of a hotel in the Republic of Panama. Advice to the group of investors that owns it, regarding the liquidation of all personnel and closing of operations in accordance with the regulations and representation in negotiations with workers.

Labor advice to subsidiaries of a multinational certification and analysis company. Representation and assistance in the acquisition of 2 analysis laboratories in Panama and review regarding regulatory and regulatory issues, determining factors for said acquisition. Subsequent advice in their day-to-day work as external lawyers for these companies on labor, industrial property, administrative and permitting matters required for their operation.

Successful representation of a Panamanian securities issuance company in the face of labor lawsuits filed by a former employee, whose claim amounted to half a million dollars.

Advice to a Spanish construction company in the prequalification of a public act in the construction project of Line 3 of the Panama Metro.

Advice to the Commercial Department of the State of Canada before a public contract under the rules of international assistance and collaboration between countries for the provision of security services at the Tocumen International Airport.

Representation to shareholders who own companies in the Colon Free Zone and assistance in the termination of work for all workers and closure of the company's operation.



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# DAD ADMICCIONS

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# ARTICLES AND PUBLICATIONS

Regular content for Panama, carried out by the Latin American Labor Lawyers Network, LinkedIn, 2021.

Women, Business and The Law, carried out by the World Bank, contributions for Panama, World Bank, 2021.

Labor Questionnaire: Part 1, 2 and 3, Labor Reality in the face of Covid-19 in Latin America, carried out by the Latin American Network of Labor Workers, contributions by Panama, LinkedIn, 2020.

# MENTIONS AND RECOGNITIONS

Ranked as Next Generation Partner in the Labor Law practice of The Legal 500 Latin America 2023 Edition.

Ranked as Up and Coming Partner in the Corporate and M&A practice of Chambers Latin America and Global 2023 Editions.

Shortlisted in the "Future Leader: Diversity & Inclusion" category at Chambers and Partners Latin America 2021 Awards.

# **MEMBERSHIPS**

Panamanian Bar Association.

Young Lawyers of the Panamanian Academy of Labor Law

Panamanian Debate Association (ASPADE)

Axxion, network of professional women in Panama.

The American Chamber of Commerce Panama.

# **ACCREDITATIONS**

Authorized Public Translator. Spanish to English and vice versa granted by the Ministry of Education, Panamá, 2013.

Pontificia Universidad Católica Argentina (UCA), Buenos Aires, Argentina, Public and Private International Law and Copyright, June 2010 - December 2010.

# **BOARD OF DIRECTORS / ASSOCIATIONS**

2020-2021 Asociación Panameña de Debate –Panamanian Debate Association

Non-profit association that leads debate clubs at the national level within the student pension in alliances with other NGOs and government institutions that seeks the inclusion of young people in national advocacy

spaces, as well as the creation of critical thinking in future generations.

2019 - Present Axxion

Network of profesional women in Panama.



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### **EDUCATION**

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# **SEMINARS AND CONFERENCES**

Speaker, Legal Update on Labor Matters, Cycle of Webinars, Labor Law Commission of the National Bar Association. October 2020.

Invited Panelist, Telecommuting in America, Panamanian perspective, I Virtual Congress of the American Subsection of Young Lawyers of the International Society of Labor and Social Security Law, representing the Young Lawyers of the Panamanian Academy of Labor Law, September 2020.

Panelist, Cycle of Webinas of the Commission of Practical Directorate of the SEM Regime, migratory, labor and fiscal aspects Migratory Law of the National Bar Association, August 2020.

Invited Speaker, Application of Law 157: Temporary Employment Protection Measures against COVID-19 and Other Provisions, The American Chambers of Commerce (AMCHAM), Legislation and Tax Committee, August 2020.

Speaker, Effects of Law 157 of August 3, 2020, Cycle of Webinars, Labor Law Commission of the National Bar Association, August 2020.

Panelist, Conversation: Youth in Labor Law and Social Security, current affairs in Panama, on behalf of the Young Lawyers of the Panamanian Academy of Labor Law, June 2020.

Conversation, Emotional Intelligence, Metal Health and Debate, Panamanian Debate Association (ASPADE), May 2020.

Speaker, Q&A - Labor and Migration Measures during Covid-19 in Latin America, Cycle of LOVILL Webinars, Panama, May 2020.